NAXOS AND WARNER CLASSICS ANNOUNCE
PHYSICAL DISTRIBUTION PARTNERSHIP FOR UNITED STATES

Naxos will offer more than 2000 products, including previously unavailable titles.

August 2010, London/Nashville: Naxos, one of the world’s leading Classical music companies, and Warner Classics today announce a partnership for Naxos to distribute Warner Classic’s audio content on CD in the United States. Beginning September 1st, Naxos will offer repertoire from Warner Classics, encompassing specialist titles on the Teldec, Das Alte Werk, Erato and Warner Classics imprints, as well as the Lontano and Apex labels. As part of the agreement, Naxos will make available more than 2000 classical products, including a range of titles which are currently unavailable in the U.S.

Naxos' CEO, Jim Selby, commented, "At Naxos of America, Inc. we strive to partner with labels that have a mission similar to Naxos and our family of distributed labels and to provide services to our labels that enable them to grow and manage their businesses more effectively. Warner Classics and its imprints have decades of recorded history and we are excited and honored to be able to represent this fine label and its world-class artists."

John Kelleher, Head of Warner Classics & Jazz, added "Naxos is widely recognised as one of the most expert Classical music companies and one of the largest independent CD distributors in the world. By harnessing Naxos’ dedicated classical resources, this partnership will broaden the range of specialist titles we offer in the US and generate new commercial opportunities. At the same time, it enables Warner Classics to re-focus our efforts on growing our digital business in the region, as well as bolstering our A&R activities."

Artists currently working with Warner Classics include recently signed young English violinist Charlie Siem, composer/pianist Joanna MacGregor, the Endellion String Quartet, Swiss violinist Rachel Kolly D'Alba, and New York based, Uruguayan-born, international conductor José Serebrier. Warner Classics' repertoire also includes recordings from many legends of the classical genre, such as the iconic Spanish tenors José Carreras and Plácido Domingo, Nobel Peace Prize nominated conductor and pianist Daniel Barenboim, Austrian conductor Nikolaus Harnoncourt, renowned conductor William Christie, Dutch keyboard player and conductor Ton Koopman, veteran French organist Marie-Claire Alain, violinist Maxim Vengerov, cellist Mstislav Rostropovich, Korean soprano Sumi Jo, American soprano Susan Graham, San Francisco-based all-male vocal group Chanticleer, and pre-eminent American early music ensemble Boston Camerata.

About Naxos of America:

Naxos of America is the largest digital distributor of independent classical music, supplying a catalog of over 25,000 albums to hundreds of digital download and mobile outlets worldwide. Currently, the Naxos catalog features more than 90 distributed labels, and the company specializes in state-of-the-art distribution, marketing and promotion. Naxos of America distributes more than 20,000 SKUs to traditional brick and mortar retail, as well as offering a comprehensive suite of services which includes marketing, e-marketing, publicity, e-publicity, physical and digital e-commerce services; licensing opportunities, streaming services, sales and customer service for all new releases and active catalog titles of Naxos Records and the labels physically and/or digitally distributed.
About Warner Music Group:

Warner Music Group became the only stand-alone music company to be publicly traded in the United States in May 2005. With its broad roster of new stars and legendary artists, Warner Music Group is home to a collection of the best-known record labels in the music industry including Asylum, Atlantic, Cordless, East West, Elektra, Nonesuch, Reprise, Rhino, Roadrunner, Rykodisc, Sire, Warner Bros. and Word. Warner Music International, a leading company in national and international repertoire, operates through numerous international affiliates and licensees in more than 50 countries. Warner Music Group also includes Warner/Chappell Music, one of the world’s leading music publishers, with a catalog of more than one million copyrights worldwide.